



CHANGES IN OPTIMUM RE'S BUSINESS DEVELOPMENT DEPARTMENT

Monday, December 18, 2017

I am pleased to announce that Terrence (TJ) Weiser has been promoted to Assistant Vice President, Business Development, effective January 1, 2018.

TJ started with Optimum Re in 2008 as a Reinsurance Analyst in the Administration Department. Over the past 9 years he has had the opportunity to learn various aspects of ORIC's operations as he was promoted to Senior Reinsurance Analyst, followed by Customer Relationship Representative, and currently Director, Business Development.

TJ has been key in strengthening operational efficiencies for ORIC's ceding companies and has used his experience and expertise within the organization to maintain excellent client relationships while also developing business opportunities with new and existing clients.

TJ's structured and well organized workstyle has proven successful this year by playing a vital role in growing ORIC's Final Expense business.

Please join me in congratulating TJ on his promotion and wishing him many more successes as he takes this next step in his career.

Jonathan Racine
Vice President, Business Development

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